

Granite Telecommunications, LLC.

100 Newport Ave. Ext.

Quincy, MA 02171

VOLUME III

Past Performance Volume



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1.0 - OVERVIEW

Granite’s philosophy is to optimize our customer’s experience. Granite has developed a business model through which Granite negotiates agreements with telecommunication service providers. Granite’s strategy in building these relationships is so Granite could leverage the majority of our resources towards customer service and customizable telecommunication solutions for our customers. Granite has implemented this business model for over 5,000 business and government customers in over 500,000 locations. As requested in Section L.31, below are overviews of three (3) commercial past performance references that are reasonably similar in size and scope to the four mandatory services identified in Section C.1.2.

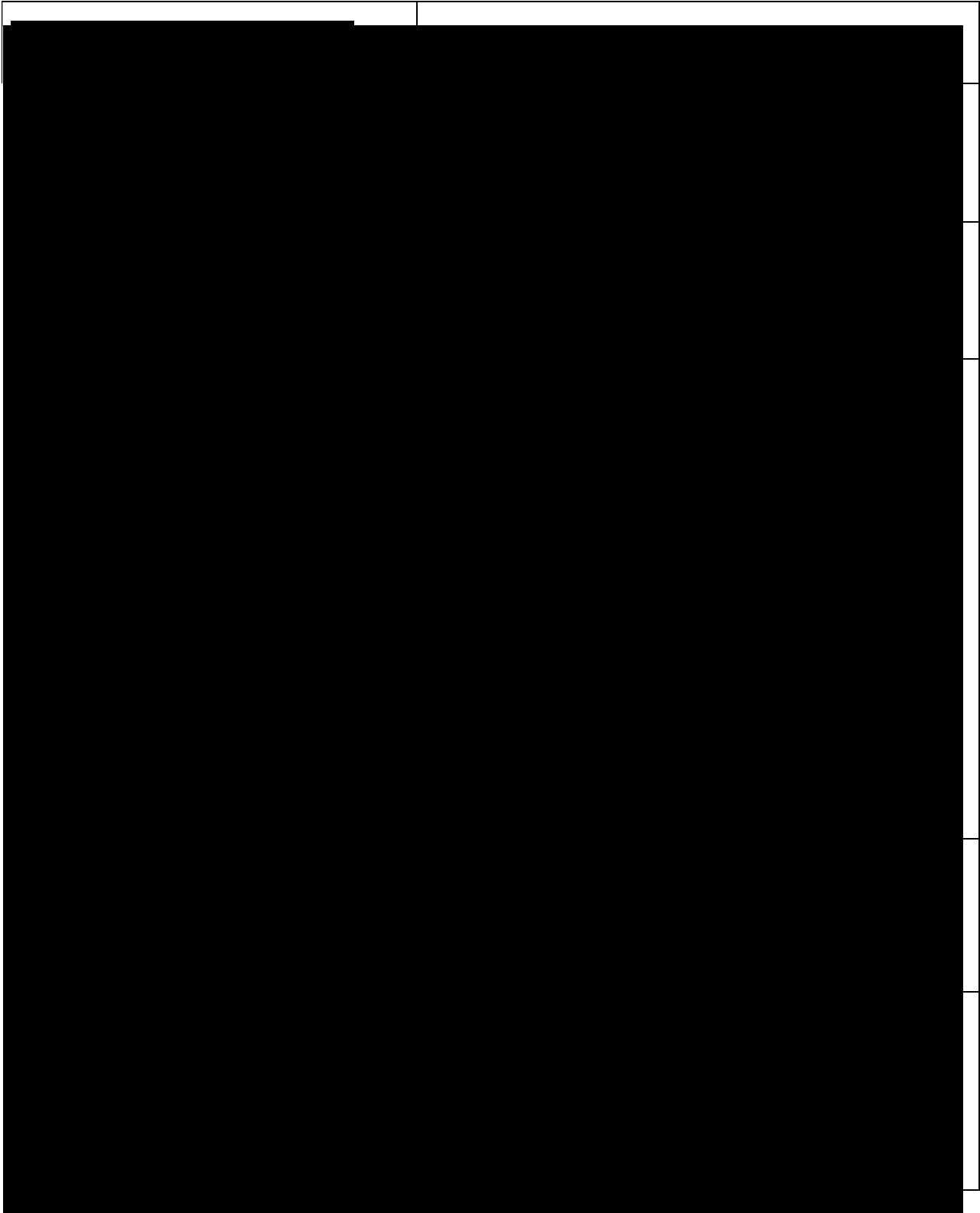
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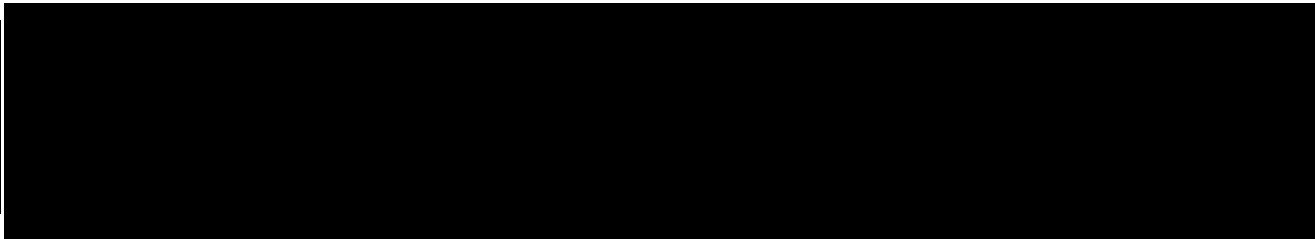
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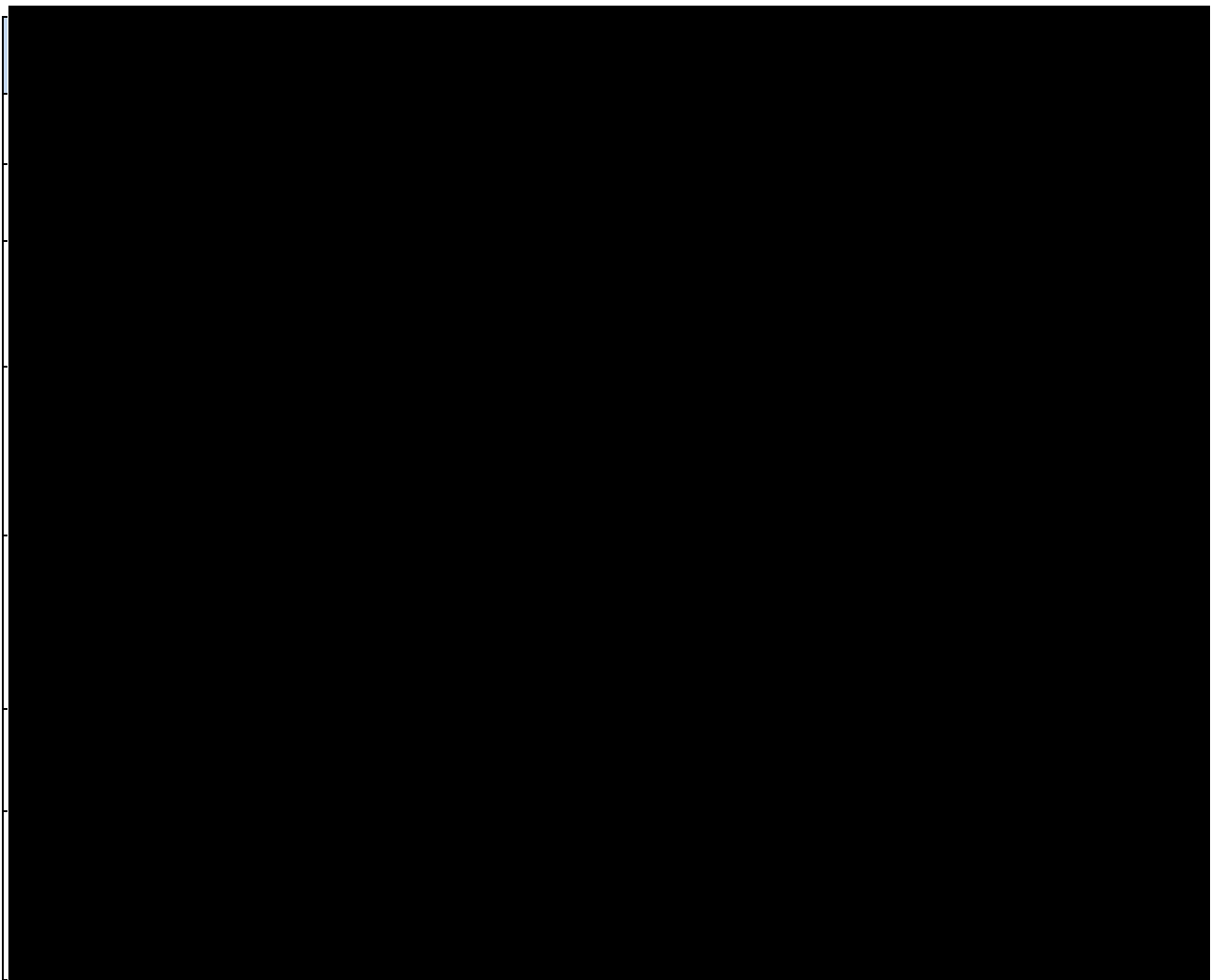
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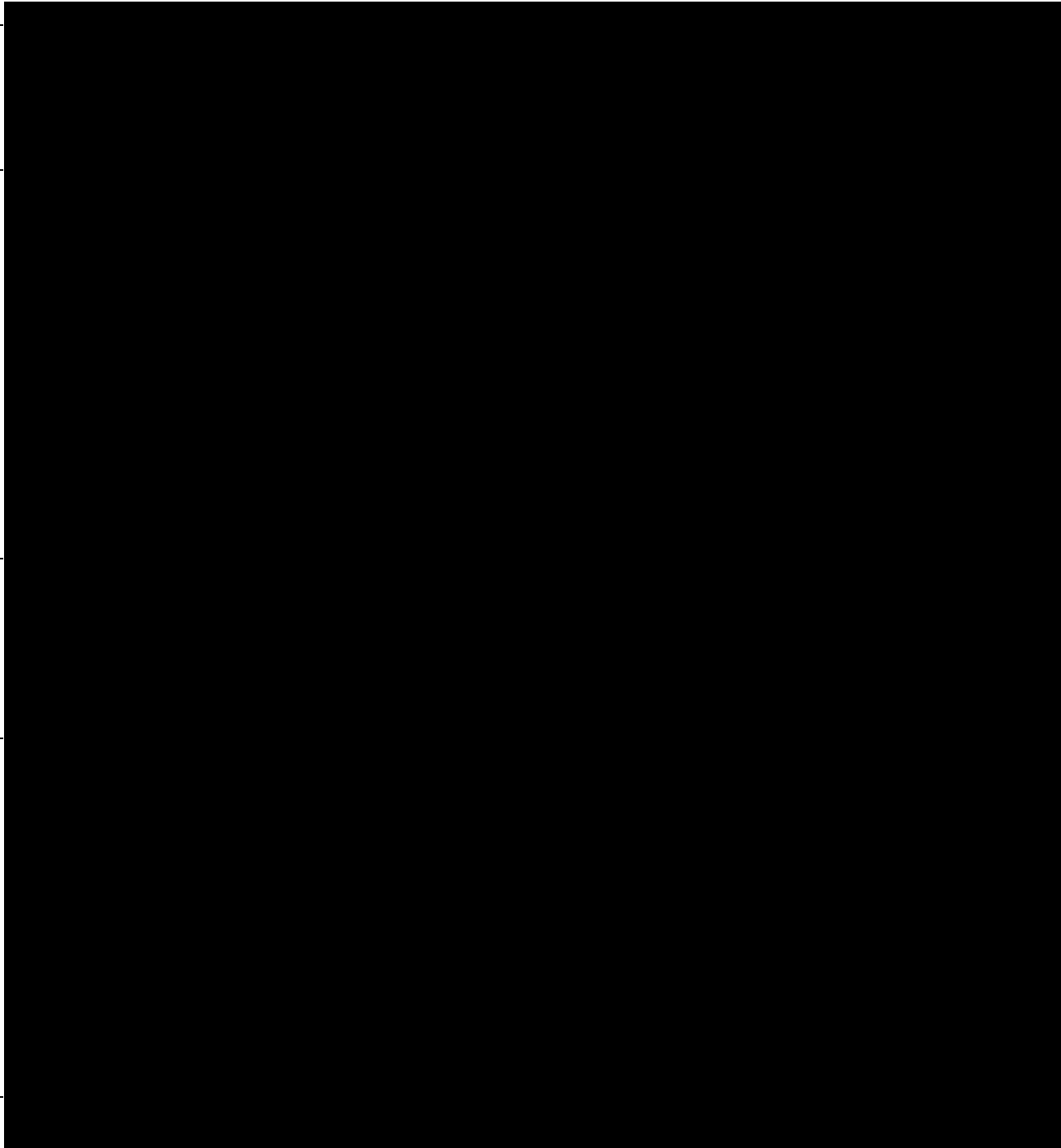
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2.2 - Reference: 





2.3 - Reference: [REDACTED]

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