



For Immediate Release

Granite Telecommunications and American Broadband Inc. Announce Strategic Partnership

Tuesday, November 28, 2006 – Quincy, MA and St. Louis, MO, Granite Telecommunications and American Broadband Inc. (ABI) announced today that they have formed a strategic partnership enabling them to leverage the strengths of each company's national footprint.

Granite Telecommunications, an enterprise wholesaler of telephone, broadband and inside wire services, uses its national POTS (Plain Old Telephone Service) footprint to specialize in multi-location businesses. Granite Telecommunications will use the new partnership with ABI to expand their service offerings of broadband to include a national footprint for broadband utilizing both DSL and cable modem.

“One of the keys to being successful in business is building relationships” said Granite Telecommunications President and CEO, Rob Hale, “ABI has done a remarkable job building partnerships with the vast majority of local cable companies. By capitalizing on those relationships Granite can now offer our customers even better service by providing both DSL and cable - forming a national broadband footprint that compliments our existing POTS footprint.”

ABI, a private network service provider, has relationships with nearly 200 cable suppliers giving them a national cable footprint where they provide virtual private networks (VPN) and high speed data circuits utilizing the Hybrid Fiber Coax infrastructure of their cable

partners. ABI's wide scope of cable relationships will act as a supplier to strengthen Granite's service offerings to their regional and national clients.

Tom Wheeler, ABI's Senior Vice President of Strategy and Corporate Relations, who was pivotal on developing the partnership with Granite said, "Granite Telecommunications has the best sales organization in the telecom space and their customer support exceeds expectations. ABI is proud to be able to add to the services Granite already offers its customers".

About Granite Telecommunications

Granite Telecommunications was established in 2002 and is privately held. Headquartered in Quincy, MA, it is an enterprise wholesaler of telephone, broadband and inside wire service. Granite specializes in multi-location businesses, providing consolidated billing and one point of contact. With revenue of over \$200 million, Granite provides national telecommunications services to 475,000 lines serving 9,500 corporate clients including 28 of the Fortune 100 companies.

About American Broadband Inc.

American Broadband was established in 2001 with offices in Uniontown, PA, St. Louis, MO., and Cincinnati, OH. The company was founded on the principle of bringing the cable industry together for a ubiquitous alternative service offering to the Carrier and Enterprise Telecom space while reducing customer's expenses by providing better solutions with greater bandwidth and superior service and support. American Broadband employs 40 people and expects to double in size and revenue over the next year.

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